



CARETRUST HEALTH ALLIANCE

POWERED BY pinpoint

Pinpoint Pharmacy Savings Report

Real Results. Real Savings. Real Impact.



Pinpoint's pharmacy programs are built to help employers take back control of one of their fastest-growing cost drivers: prescription drugs.

By combining transparent pharmacy benefit strategies with global sourcing opportunities, Pinpoint delivers measurable and repeatable savings for plans of all sizes without compromising member experience or access. This report highlights real-world results from the pharmacy ecosystem that underpins Pinpoint's model today, demonstrating what employers can expect when they partner with Pinpoint for smarter pharmacy spend.

Pharmacy Savings at a Glance

Across employer groups using the pharmacy solutions aligned with Pinpoint's platform, results show:

- ✓ Over \$12.6 million in total net savings delivered across participating groups
- ✓ 56–75% savings on high-cost medications through alternative sourcing paths
- ✓ PMPM pharmacy costs less than half the national average
- ✓ Hundreds of thousands saved on top specialty medications like Stelara, Cosentyx, Dupixent, Enbrel, and Biktarvy
- ✓ Significant savings on top weight loss medications like Ozempic, Wegovy, Mounjaro, Zepbound, and more



These numbers reflect real claims experience and demonstrate the savings potential available to Pinpoint employer groups.

Pharmacy Benefit Management Savings Lower PMPM. Higher Value.

Pinpoint's pharmacy benefit model leverages transparent pricing, full rebate pass-through, and targeted clinical oversight to reduce unnecessary costs at the source.

Key Insights:

- ✓ Pharmacy Charges: \$73.23 PMPM
- ✓ Plan Paid After Rebates: \$47.40 PMPM
- ✓ Charges After Rebates: \$58.19 PMPM
- ✓ National Commercial Benchmark: ~\$150 PMPM



Employers partnering through Pinpoint are consistently spending less than half the national PMPM average, an immediate cost advantage fueled by smarter benefit design and pricing integrity.

Alternative Sourcing Savings Significant Reductions on High-Cost Medications

Through a global sourcing model that ensures safety, compliance, and member support, employers see dramatically reduced costs on expensive medications that typically drive the majority of pharmacy spend.

A Sample of One Employer's Experience Demonstrates:

- ✓ 75% net savings YTD
- ✓ \$69,945 total savings
- ✓ 69% savings since inception
- ✓ 34 prescriptions sourced to date



For high-cost therapies, alternative sourcing can reduce employer spend by two-thirds or more, making a meaningful impact on annual pharmacy budgets.

Specialty & High-Cost Drug Savings Where Savings Matter Most

As specialty medications continue to dominate pharmacy spend, Pinpoint's integrated pharmacy solutions are designed to address this challenge head-on through clinical review, alternative sourcing, and transparent cost structures.

Across Participating Employer Groups:

- ✓ 85 groups
- ✓ 545 members
- ✓ 5,126 sourced scripts
- ✓ \$12,658,457 net savings
- ✓ 56% average savings on top specialty drugs

Top Savings by Medication:

1. Stelara: \$997,988 saved
2. Cosentyx: \$848,757 saved
3. Dupixent: \$716,893 saved
4. Enbrel: \$633,374 saved
5. Biktarvy: \$628,699 saved



Specialty medications represent the greatest opportunity for impact—and Pinpoint delivers on it.

What This Means for Employers Pinpoint's Integrated Pharmacy Strategy Offers:



Immediate Savings

Through lower PMPM costs, multi-year savings on high-cost medications, and transparent benefit structures.



Sustained Long-Term Impact

Through ongoing clinical review, member support, and sourcing programs that adapt to changing drug costs and utilization needs.



Better Member Experience

Through coordinated support, streamlined access, and adherence-focused pathways. Pinpoint is committed to helping employers control costs while maintaining the quality and continuity of care members depend on.

Your Opportunity with Pinpoint



These results illustrate what's possible when pharmacy benefits are managed with visibility, innovation, and accountability. Pinpoint's approach places employers back in control, providing clear insight into spending, actionable strategies for savings, and a model proven to reduce high-cost claims.



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Discover what Pinpoint's pharmacy strategy can deliver for your group.

Contact us to request a
customized savings
illustration based on your
population and plan design.



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